

#### BUSINESSCOM NETWORKS

## Introduction to BusinessCom

BusinessCom is a global satellite telecommunications service provider offering platform and orbit-agnostic solutions tailored to meet the unique needs of each customer.

We believe that satellite connectivity is more than just transmitting data. Often a crucial part of critical infrastructure, satellite links are frequently the only connectivity available in demanding and remote environments. We are committed to gaining a deep understanding of our customer's operational needs and delivering reliable, high-performance service that they can depend on.

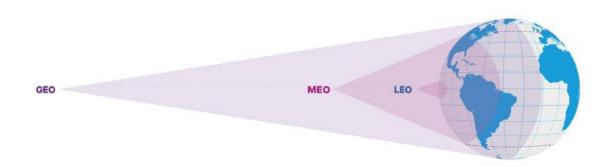
For over two decades, we have forged strategic partnerships with teleports, terrestrial network service providers, and satellite operators to develop unique capabilities across different orbits and frequency bands. By introducing our own technologies for bandwidth management, security, and link optimization—such as Sentinel, MSO, and SecureLink—we have set an unmatched standard for both performance and reliability.

Our partners and customers deal directly with the engineers who built the network, and we can deliver and support the most complex, custom satellite solutions anywhere in the world.



### **Scalable Multi-Orbit Solutions**

With access to Low, Medium, and Geostationary Earth Orbits, as well as all major frequency bands (Ku, Ka, C, L), our service ranges from a few kbps of bandwidth for IoT and M2M applications to several Gbps for high-throughput trunking links serving telecoms and enterprises.











#### **GEO VSAT Services**

BusinessCom provides shared and dedicated bandwidth services in Geostationary Earth Orbit (GEO) satellites using iDirect, Newtec and Comtech platforms. The service can be provisioned for a single terminal or as a Managed Private Network with a pool of bandwidth shared among multiple locations.

# LEO and MEO

For low-latency connectivity we offer services on the OneWeb satellite constellation in Low Earth Orbit (LEO), and SES mPOWER in Medium Earth Orbit (MEO). We support bandwidth up to a few Gbps and feature enterprise-grade 99.5% SLA, unlimited traffic, dedicated CIR bandwidth, QoS, MSO and SecureLink technologies.





### **How We Are Different**

We are a satellite provider aggregating multiple teleports, gateways and satellites

Not limited by a single technology—offering the best service configuration for your particular requirements

#### Network designed and built to deliver exceptional user experience

- Next-generation QoS supporting all major SaaS applications and clouds (MSO)
- Integrated Layer 2 to 7 threat management, application control and filtering (SecureLink)
- Remote bandwidth management and advanced diagnostics (Sentinel)
- True, uncontended CIR bandwidth and unlimited traffic—no data caps or FAPs

### Modern solutions backed by pioneering SLA

- Intentionally simple agreement, incentivizing BusinessCom to resolve faults
- Automated compensation—99.5% and 99.9% uptime level options available

#### **Exceptional support**

- Dedicated Service Delivery Manager and Account Director relationships alignment for orders and customer support
- Our team will work collaboratively to understand your applications and adjust satellite path QoS to support important traffic
- Technical support on both local and remote sides of your connection
- Only BusinessCom staff is involved in design, delivery and operations no third party contractors or outsourced call centers

#### Flexible service provision

- Fully managed service delivery option with on-site support, immediate replacement warranty and maintenance
- Field engineering partners worldwide, single point of contact for your global operations
- Teleport or gateway side equipment colocation and management
- SD-WAN, MPLS and Ethernet extensions to your PoP
- DDoS protection strategy and firewall options



### **Teleport Networks**

Our networks are secured with site security service and 24/7 guarded perimeter. All public utility and UPS power and fiber optic Internet connections are fully redundant to support 99.5% and enhanced 99.9% SLAs.

## **DE1 in Munich, Germany**



#### AS 197206

- Europe, Middle East, Africa, Americas Coverage
- GEO uplinks
- OneWeb PoP and link to Amsterdam and London SNPs

#### Connectivity:

- Deutsche Telekom, Core Backbone, M-Net and KPN
- DE-CIX, Equinix Frankfurt

At DE1 you can peer with more than 1000 networks in Frankfurt or more than 200 networks in New York—instant access to about 80 percent of connected networks.

## **CY1 in Kofinou, Cyprus**



#### AS 42726

- Europe, Middle East, Africa Coverage
- GEO uplinks

### Connectivity:

• SES, Hellas-Sat, CableNet, Vodafone, Primetel







## **Network Topologies and Capabilities**

We can satisfy any connectivity requirement—from a point-to-point link to private multi-level VSAT networks and managed private networks where bandwidth is allocated on-demand.

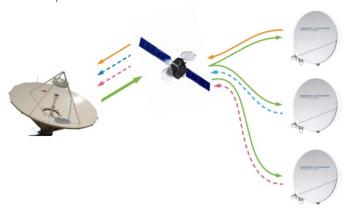
#### Point-to-Point

Point-to-point Single Channel Per Carrier (SCPC) satellite links connect two locations via a single satellite hop. Multiple SCPC links can be used to built private networks.



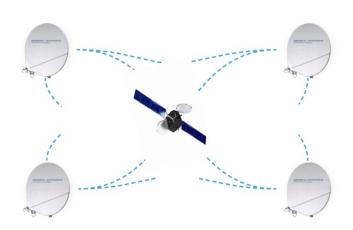
#### **Hub and Spoke (Star)**

Star topology TDMA Hub networks provide point-to-multipoint connectivity. The Hub site can be co-located at either the customer premises or BusinessCom teleport facility to provide Internet access to multiple remote locations.



#### Mesh

Mesh networks provide single-hop satellite connectivity between multiple remotes. Mesh networks can be both Hubbased and Hubless TDMA.



### **Network Design Services**

A wide variety of intermediary and hybrid topologies exist, along with various levels of geographical and hardware redundancy.

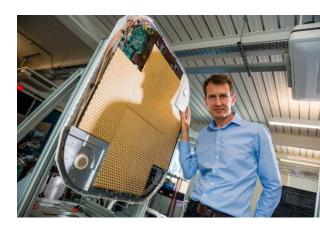
BusinessCom provides consultation, network design and installation service to deploy custom tailored and managed satellite connectivity network to clients.





### Why MSPs and Enterprises Choose BusinessCom

- We are fully platform and orbit-agnostic, offering the best satellite solution and platform per each customer's requirement.
- Our teams will work together to understand user applications, traffic sources and access patterns to fine-tune the VSAT system to allow your technology platform to flourish (e.g. dynamic bandwidth allocation, QoS traffic prioritization, routing, redundancy and fail-over.)
- Ready to support tight integration with your platform, value-added services and terrestrial connectivity, offering teleport-side equipment colocation, BGP routing, firewalls, servers and API access.
- Not just selling connectivity—assuring continuous success. Dedicated Service Delivery Managers and Account Directors are involved with your projects throughout the entire lifecycle.
- Multi-orbit solutions are tailored to reduce the potential impact of outages, ensuring that your technology platform is 'always-on.'
- Access to a rich ecosystem of equipment manufacturers and procurement options enabling rapid deployments of custom solutions.

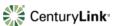


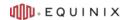














### **Among Our Customers**



African Minerals Limited Amec Foster Wheeler American Systems Corporation Austrian Space Forum (OEWF) Bell Helicopters Bosch Group Burgess CACI Technologies, Inc Central European Commission Comtech TCS Ground Systems DRS Technologies **Everett Aviation EPAK** Focus Energy GAC Saudi Arabia Geokinetics Henry Jackson Foundation IAP Worldwide Services JV Cummins/Louis Berger Group KBR, Inc KNNS Kratos Defense & Security Solutions Lockheed Martin Maersk Medecins Sans Frontieres MoD of Ukraine MoD of United Kingdom MoFA of Ukraine, Brazil and Nicaragua MNG Gold Nestle S.A. OSFAC Pak Datacom Limited Parsons Corporation Ponticelli Freres Portugal Telecom Raytheon Corporation Red Bull Relyant Schuyler Line South Dakota State University Space Dynamics Laboratory Synopsys Corporation Swe-Dish Satellite Systems Temporary International Presence in Hebron Thuraya United Nations **USAID** 

US Air Force Research Laboratory

US Department of State

**US SOCOM** 



# **Working with BusinessCom**

Around the world, our core business is to provide your organization with satellite telecommunications solutions and connectivity to international IP backbones.

By working with us you gain confidence that your network provider has the capacity and operational excellence to deliver world-class service, which allows you to rest assured your technology platforms will be "always-on", enabling you to focus on operating and growing your core business.

More information is available at our website, www.bcsatellite.net



**EU**Blanicka 3, Prague,
Czech Republic
120 00

Americas 1969 Oakland Drive, Maidens, VA 23102

South Africa 86 Wattled Starling St, Krugersdorp 1746, South Africa Americas – Pacific 3585 S Vermont Ave 7367 Los Angeles, CA 90007 USA

**+1-202-505-5330 +1-866-556-3176** (USA & Canada Toll Free)









BusinessCom CZ spol. s r.o. is a company registered in Prague, Czech Republic. BusinessCom Networks Limited is a company registered in England and Wales, company number 11824518. BusinessCom LLC is a company registered in Los Angeles, California.

USA